

MARKET REPORT

April 2021



Community-based - Our Product Line

We introduced our new product line in conjunction with the Sustainable Development Goals (SDGs) set by the United Nations General Assembly. In so doing, we have strengthened our focus on sustainability in our company policy. For further details and information on the available products, please view our [film clip](#) as well as the attached [information sheet](#).



Vegetable Oils

Profit takings for **Soy** have led to a slight slowdown.

Rapeseed is following suit. Whilst the market for **organic rapeseed** is tight and scarce. We took precautions and have sufficient quantities of seeds in high quality on stock.

Sunflower is also quoting at slightly lower prices. Caution is advised for nearby positions; we recommend ensuring supplies through October. **Organic Linoleic** remains scarce. For **organic Oleic** the situation has eased. Complete traceability is currently particularly important.

RSPO Palm is expensive and scarce in nearby positions. There are improved harvest forecasts for the second half of the year. The situation for **Palm Kernel** is similar.

Coconut: More copra has eased the market somewhat. In view of the global corona virus pandemic, we recommend covering your needs through midyear to ensure timely availability.

MCT: Coconut-based is scarce. Securing quantities seems appropriate. **Palm kernel-based** is also expensive. The market is betting on better harvest expectations in the fall. **Organic coconut-based** is available in limited quantities. For further details please contact our sales team, who can also provide you with information on **additional qualities**. You will find our MCT Product Information Sheet [here](#).

Castor: The current situation is a confirmation of our February Market Report. Prices are rising despite the current main harvest in India, as farmers are holding back the new yields and thereby further tightening supplies. Demand, however, remains strong. Profit from our favourable position and supplies by contacting our sales team!

Almond, Walnut: The additional 25% EU duty on American almonds and walnuts (cf. December's Market Report) has been temporarily suspended until 11 July 2021. However, some of the cost savings is lost due to rising prices owing to low availability and expensive logistics.

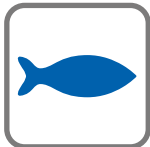
Hemp continues to be a hot seller. Demand has exploded, flawless commodities (i.e. residue analytics) are highly sought after. We recommend, especially for EU origins, covering needs in the long-term.

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Safflower has been well-balanced for quite some time now. However, the current transport difficulties have been driving up prices. In view of price developments and delivery reliability we recommend securing nearby positions.

Argan remains expensive, as demand is high and yield forecasts for the next harvest are too unspecific. We recommend considering long-term contracts.



Marine Products

Green-Lipped Mussel Powder (*Perna canaliculus*): Our high-quality and pure Green-Lipped Mussel Powder from the clean, clear waters of New Zealand is ideal for dietary supplements and animal feed. Availability is currently tight, but we have secured sufficient supplies and fresh commodities are on their way to our warehouse.



Pet Food News

Our Animal Feed and Pet Care Sector describes in the latest issue of PetFood PRO, how oleoresins and algae can naturally enhance the colour of animal feed and pet food using pure vegetable ingredients. The value-added greatly exceeds mere colouration! You will find the article [here](#).



Packaging

The plastics market (HDPE) has experienced considerable double-digit price increase in recent months. This development has led to significant price increases for bottlecaps, canisters and IBCs. In addition, there are longer lead times for deliveries to consider. Although we took timely precautions, we will have to follow the market trend.

Sincerely,
HENRY LAMOTTE OILS GMBH
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